



Residential Lighting Specialist Sales Role in Seattle

Zuli Lighting in Seattle, WA

Salary (D.O.E.) + Bonus

Benefits Offered

Medical, 401K, Vision, Dental, Life

Employment Type

Full-Time

A high energy sales agency in the lighting industry with a contemporary culture and a great vibe is seeking an outgoing, driven and detail-oriented residential lighting specialist in the strong Seattle market. The successful candidate is professional, is not easily intimidated and is a team player that expects to make a good living in exchange for his/her solid revenue contribution. If you've got something to prove you should reach out. You should appreciate the aesthetic of design and be capable of conveying a genuine enthusiasm for your lighting products.

You will primarily call on national & regional builders, electrical contractors, showrooms and electrical distributors. We have ongoing relationships with some and you'll grow these and cultivate others. You'll be responsible for coordinating projects with your quotations team as well as with your project managers and customer service team. Your ability to build and nurture internal and external relationships is a key component of your success. Growth in the targeted business segments will be recognized and rewarded.

Our ideal candidate is an outside sales representative in our industry, a lighting showroom sales associate or maybe you're in builder sales. You might currently work for a lighting agent or possibly have an outside sales role in electrical or showroom distribution. You might also come from a design background with a desire to be compensated fairly for your efforts. You must be capable technically and capable of learning more. You have outstanding sales ability and have thorough knowledge of the lighting and/or electrical construction industry. Ideally you're based in the Seattle Metro Area now. Relocation is a possibility for the right candidate.

Our current associates are respected and they know it. If you want a career, not a job, send us your resume. If you're on the fence and would just like to have a confidential chat I recommend that you do that too.

Contact: Careers@zulilighting.com

About Zuli Lighting:

Zuli Lighting represents the Eaton Lighting factories and many others in the Seattle market.